

**Hessequa Municipality**



**MUNICIPAL SUPPLY CHAIN MANAGEMENT  
INVITATION TO SUBMIT CLOSED QUOTATION**

**SUPPLY AND INSTALLATION OF A NEW 300L INSULATED HOT WATER  
CYLINDER AND 7.2KW THERMOWISE HEAT PUMP FOR THE ELLENSRUST  
CAMPING SITE AND THE MAINTENANCE SERVICES OF ALL HEATING  
INSTALLATIONS AT THE CAMPING SITES – HESSEQUA MUNICIPALITY**

**RQ Nr: 61883**

**08 November 2018**

**Dear Sir/Madam**

Please provide a written quotation for the supply of goods and / or services as detailed in the list attached.

The quotation must be submitted, on the official letterhead of your business, by the one of the following means for the attention of Ms Carisha Prins

- Email [carisha@hessequa.gov.za](mailto:carisha@hessequa.gov.za)
- Per Hand at the Hessequa Municipality SCM offices, Post Office Building, 19 Main Road, Riversdale, 6670

**QUOTATIONS MUST REACH THE MUNICIPALITY BEFORE OR AT 12:00 ON TUESDAY  
21 NOVEMBER 2018 NO LATE QUOTATIONS WILL BE CONSIDERED**

The following conditions will apply to all quotations:

- Prices quoted must be firm, inclusive of VAT and where applicable for delivery to the address indicated below. The total amount of the quotation must also be clearly indicated;
- Please refrain from quoting on goods that are out of stock or not usually stocked by your company, or indicate on your quotation that this is the case and what the delivery period on those items will be;
- If your quotation is accepted, goods and/or services must be supplied and delivered to the below mentioned address, accompanied by your delivery note and invoice (if possible);
- Quotations must to be valid for a period of 30 days;
- The delivery period must be indicated.

- The closed quotation is subjected to the General Conditions of Contract as contained in MFMA Circular 25 of 2005 and the conditions contained in Hessequa Municipal SCM POS section 3.2.4.
- If a quotation is submitted for the goods; services or works requested, you the supplier accepts the conditions of this quotation and that the goods; services and works will be supplied or constructed as per this quotation.
- A formal order will be issued to the successful supplier that will be a written instruction to the supplier to supply; deliver or construct as per specifications contained in this quotation.
- If a quotation are called for a specific number of items, Council reserves the right to change the number of such items to be higher or lower. The successful quotationer will then be given an opportunity to evaluate the new scenario and inform the Municipality if it is acceptable. If the successful quotationer does not accept the new scenario, it will be offered to the second-placed quotationer. The process will be continued to the Municipality's satisfaction.

If your quotation does not comply with above stated conditions, your quotation will not be considered.

If you have not received a response from the Municipality within thirty (30) days after the closing date of the quotation, please regard your quotation as unsuccessful.

Should you be interested in wanting to know to who the successful quotationer was, you may consult our website at [www.hessequa.gov.za](http://www.hessequa.gov.za) where monthly reports on awards will be published.

Quotations will be evaluated and adjudicated in terms of the Preferential Procurement Policy Framework Act (Act 5 of 2000), The Preferential Procurement Regulations, 2017 and the Hessequa Municipality's Supply Chain Management Policy, for which 80 points will be allocated in respect of price and 20 points in respect of B-BBEE contribution.

**It is estimated that prospective suppliers should have a CIDB contractor grading of 1ME or higher**

The Municipality reserves the right to withdraw any invitation for closed quotations and/or to re-advertise or to reject any quotation or to accept a part of it. The Municipality does not bind itself to accepting the lowest quotation.

Any Prospective Service Provider must make sure that they are registered and are valid on the Database of Hessequa Municipality and/or on the Centralised Supplier Database (CSD) and that they are in possession of a Valid Tax Clearance Certificate.

Please address any technical enquiries regarding the specifications to Mr Justin Lesch Tel: 028 713 8030, any Supply Chain Management related enquiries to Ms Carisha Prins at Tel: 028 713 7974.

**A compulsory clarification meeting will be held at the following:**

<u>PLACE</u>	<u>TIME</u>	<u>DATE</u>
ELLENSRUST RESORT, STILL BAY	11:00 AM	WEDNESDAY, 14 NOVEMBER 2018

The stipulated minimum threshold percentages for local production and content for base and mattresses is provided below:

<b><u>Number</u></b>	<b><u>Description</u></b>	<b><u>% Local Content</u></b>
1.	Storage tank / geyser	70%

- (i) The exchange rate to be used for the calculation of local production and content must be the exchange rate published by the South African Reserve Bank (SARB) at 12:00 on 14 November 2018; and
- (ii) Only the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 must be used to calculate local content

SABS approved technical specification number SATS 1286:2011 and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates (annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)] are accessible to all potential service providers on the dti's official website [http://www.thedti.gov.za/industrial development/ip.jsp](http://www.thedti.gov.za/industrial%20development/ip.jsp) at no cost.

**Important note: a valid original or certified B-BBEE certificate must be submitted with the documentation. (MBD 6.1 Preference Points Claim form need to be completed to claim points. NB- Only points claims will be awarded. The MBD 6.1 is available from the municipal website at [www.hessequa.gov.za](http://www.hessequa.gov.za) under the tab SCM INFO AND REPORTS or at the Supply Chain Management offices at Post Office Building, 19 Main Road, Riversdale.)**

## MBD 6.2

### **DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS**

This Municipal Bidding Document (MBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed in the Preferential Procurement Regulations, 2017 and the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

#### **1. General Conditions**

- 1.1. Preferential Procurement Regulations, 2017 (Regulation 8) makes provision for the promotion of local production and content.
- 1.2. Regulation 8.(2) prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produces or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. Where necessary, for tenders referred to in paragraph 1.2 above, a two stage bidding process may be followed, where the first stage involves a minimum threshold for local production and content and the second stage price and B-BBEE.
- 1.4. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.5. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

Where

- x is the imported content in Rand  
y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by the South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as required in paragraph 4.1 below.

**The SABS approved technical specification number SATS 1286:2011 is accessible on [http://www.thedti.gov.za/industrial development/ip.jsp](http://www.thedti.gov.za/industrial%20development/ip.jsp) at no cost.**

1.6. A bid may be disqualified if this Declaration Certificate and the Annex C ( Local Content Declaration: Summary Schedule) are not submitted as part of the bid documentation;

**2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:**

Description of services, works or goods                      Stipulated minimum threshold

<b><u>Number</u></b>	<b><u>Description</u></b>	<b><u>% Local Content</u></b>
1.	Storage tank / geyser	70%

3. Does any portion of the goods or services offered have any imported content?

(Tick applicable box)

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
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3.1 If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1.5 of the general conditions must be the rate(s) published by the SARB for the specific currency at 12:00 on 14 November 2018.

The relevant rates of exchange information is accessible on [www.reservebank.co.za](http://www.reservebank.co.za).

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286:2011):

<b>Currency</b>	<b>Rates of exchange</b>
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

NB: Bidders must submit proof of the SARB rate (s) of exchange used.

4. Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dti must be informed accordingly in order for the dti to verify and in consultation with the Accounting Officer / Accounting Authority provide directives in this regard.

**LOCAL CONTENT DECLARATION**  
**(REFER TO ANNEX B OF SATS 1286:2011)**

**LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)**

**Storage tank / geyser**

**IN RESPECT OF BID NO. 61883**

**ISSUED BY: HESSEQUA MUNICIPALITY**

NB

1 The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.

2 Guidance on the Calculation of Local Content together with Local Content Declaration Templates (Annex C, D and E) is accessible on <http://www.thedti.gov.za/industrialdevelopment/ip.jsp>. Bidders should first complete Declaration D. After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C. **Declaration C should be submitted with the bid documentation at the closing date and time of the bid in order to substantiate the declaration made in paragraph (c) below.** Declarations D and E should be kept by the bidders for verification purposes for a period of at least 5 years. The successful bidder is required to continuously update Declarations C, D and E with the actual values for the duration of the contract.

I, the undersigned, ..... (full names),  
do hereby declare, in my capacity as .....  
of .....(name of bidder  
entity), the following:

(a) The facts contained herein are within my own personal knowledge.

(b) I have satisfied myself that

- (i) the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286:2011; and

(c)The local content percentages (%) indicated below has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E which has been consolidated in Declaration C;

Bid price, excluding VAT (y)	R
Imported content (x), as calculated in terms of SATS 1286:2011	R
Stipulated minimum threshold for local content (paragraph 3 above)	
Local content %, as calculated in terms of SATS 1286:2011	

**If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above. The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.**

(d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.

(e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 13 of the Preferential Procurement Regulations, 2017 promulgated under the Preferential Policy Framework Act (PPFA), 2000 (Act No. 5 of 2000).

**SIGNATURE:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**WITNESS No. 1** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**WITNESS No. 2** \_\_\_\_\_

**DATE:** \_\_\_\_\_

## **SUPPLY AND INSTALLATION OF A NEW 300L INSULATED HOT WATER CYLINDER AND 7.2KW THERMOWISE HEAT PUMP FOR THE ELLENSRUST CAMPING SITE AND THE MAINTENANCE SERVICES OF ALL HEATING INSTALLATIONS AT THE CAMPING SITES – HESSEQUA MUNICIPALITY**

### **Eligibility criteria:**

1. The bidders shall be themselves competent Electrical and Mechanical Contractors who have executed similar works such as supply, installation, testing and commissioning of Heating and Cooling Installations (eg. Energy Saving projects, Heat pump installations, Fuel burners, etc) at Government, Private sector and Public-sector undertakings.
2. The tenderer shall have a minimum of 7 years' experience in supply, installation, testing and commissioning of Heating and Cooling installations.
3. The tenderer shall be a registered entity at South African Qualification and Certification Committee (SAQCC).
4. The tenderer must be a CIDB registered company and accredited service provider for Heating and Cooling Installations for Thermowise Heating Equipment in the Western Cape.
5. The service provider shall ensure that aftermarket service in relation to the specified equipment are provided at all times during and after maintenance requirements.
6. Tenderers that are registered on the CSD database will get preference.
7. A compulsory site inspection is required to discuss the project work for consideration.

### **The scope of the work is given below:**

#### **Project 1: Maintenance requirements for heating installations at camping sites – Hessequa Municipality**

Since the existing installations are very old, the maintenance requirements are imperative to ensure that all heat installations are in a good working condition. Hence, work involves.

- i. Repairing and replacement of existing heat installations
- ii. Service & Maintenance of two heat pumps and one 6000L boiler – Gouritsmond
- iii. Service & Maintenance of two heat pumps and one 2500L boiler – Stillbay
- iv. Service & Maintenance of two heat pumps and one 2500L boiler – Witsand Camp 1
- v. Service & Maintenance of two heat pumps and one 2500L boiler – Witsand Camp 2
- vi. Service & Maintenance of two heat pumps and one 2500L boiler – Witsand Camp 3
- vii. Service & Maintenance of diesel and paraffin hot water installations – Preekstoel, Jongensfontein and Ellensrust
- viii. Any other items of work (whether mentioned in the scope of works or not) that are necessary for completing the installation, testing and commissioning of the heat installation systems.



Project 2: Supply and installation of a new 300L insulated hot water cylinder and 7.2kW Thermowise heat pump for the Ellensrust Camping Site in Stillbay

- i. Removing of existing heat installation equipment.
- ii. Install and supply an insulated hot water cylinder with a 300L (nett capacity) with a solar tube heating exchanger for solar thermal system capability – DHP-71D1 (Dual Heat Exchanger)
- iii. Supply and installation of 7.2kW Thermowise heat pump
- iv. All certificate of compliance certification must be furnished to the Hessequa Municipality after commissioning and testing of the installation, which includes plumbers and electrical installation.

Kindly note that accommodation must be considered to ensure that all services are completed on or before 28 November 2018. An updated summary equipment list will be provided at the site meeting.

**Pricing schedule: A**

Tenderer must price for the service and maintenance of the various heat installations, including auxiliary equipment for the heating installations at the various camping sites.

No	Item Description	Qty	Unit Price	Total
<b>Supply and installation of a new 300L insulated hot water cylinder and 7.2kW Thermowise heat pump for the Ellensrust Camping Site</b>				
1	Removing of existing heat installation equipment.			
2	Insulated hot water cylinder with a 300L (nett capacity) with a solar tube heating exchanger for solar thermal system capability – DHP-71D1 (Dual Heat Exchanger)			
3	7.2kW Thermowise heat pump			
5	Travelling – Rate per km			
6	Accommodation – Rate per day			
7	Labour Rate – After hours			
<b>SUB-TOTAL</b>				
<b>VAT 15%</b>				
<b>TOTAL (Vat Include)</b>				

**Pricing schedule: B**

No	Item Description	Qty	Unit Price	Total
<b>Maintenance services on heating installations and auxiliary equipment</b>				
1	Fuel Filtration System			
2	Diesel / Paraffin Tank			
3	Safety shut off valves			
4	Riello Burners			
5	Travelling – Rate per km			
6	Accommodation – Rate per day			
7	Labour Rate – After hours			
<b>SUB-TOTAL</b>				
<b>VAT 15%</b>				
<b>TOTAL (Vat Include)</b>				

**PLEASE INDICATE THE DEIVERY PERIOD: .....**